

**SYSTEM AND METHOD FOR GENERATING A CONTRACT AND CONDUCTING  
CONTRACTUAL ACTIVITIES UNDER THE CONTRACT**

**ABSTRACT**

A system and method for automating the contract negotiation and preparation cycle and  
5 for electronically facilitating subsequent contractual activities executed pursuant to the contract.  
The system for generating a contract comprises a Business Rules Book containing a set of rules  
from which specific rules may be selected for inclusion in the contract. A Terms and Conditions  
Set representing a unique set of instances of rules selected from the Business Rules Book is  
selected from a plurality of stored Terms and Conditions Sets. The seller and the buyer settle the  
provisions of the contract by agreeing to a mutually acceptable set of Terms and Conditions. The  
administering organization creates a Product List Filter specific to each seller or buyer, targeting  
products in which there is a mutual interest. The Business Rules Book, Terms and Conditions and  
Product List Filter are linked in a contract profile, to create a contract representing the agreement  
between the seller and the buyer, and the contract is locked. Subsequent contractual activities  
under the contract are executed through the contract, which automatically inserts values from the  
terms and conditions of the contract to ensure conformity with the terms of the contract and  
minimize manual administrative activities.